

Message Text

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PAGE 01 MOSCOW 03855 231836Z
ACTION EUR-12

INFO OCT-01 EA-07 ISO-00 EB-08 INT-05 /033 W
-----240520Z 060132 /13

R 231535Z MAR 77
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 5412
INFO USDOC WASHDC
AMEMBASSY PARIS
AMEMBASSY TOKYO

LIMITED OFFICIAL USE MOSCOW 3855

USDOC FOR BEWT/USSR AND TDAD

E.O. 11652: N/A
TAGS: EWWT, EMIN, UR, US
SUBJECT: ARMCO ALSO SEEKS SOVIET STEEL PLANT CONTRACTS

REF: (A) 76 MOSCOW 19897 (NOTAL), (B) 76 MOSCOW 18035

1. WILLIAM J. O'HARA JR., PROJECT MANAGER FOR ARMCO INTERNATIONAL, CONFIRMED TO COMOFF MARCH 18 THAT ARMCO AND NIPPON STEEL HAVE SUBMITTED JOINT PROPOSAL FOR SOVIET SILICON STEEL PLANT CONTRACTS ALSO SOUGHT BY AETNA-STANDARD (REF B) AND WEAN UNITED (REF A). O'HARA EXPLAINED THAT NIPPON, A LONG-TIME ARMCO LICENSEE IN THIS FIELD, IS SEEKING JAPANESE GOVERNMENT FINANCING TO SUPPORT PROPOSAL AND WOULD PROBABLY SOURCE EQUIPMENT FROM ITS OWN SUBSIDIARIES. HE ESTIMATED THAT GOJ CREDITS WOULD SUBSTANTIALLY ENHANCE ATTRACTIVENESS OF ARMCO/NIPPON PROPOSAL BUT NOTED THAT FORMIDABLE COMPETITION WILL COME FROM FRANCE'S CREUSOT-LOIRE, WHICH IS ALSO VYING FOR CONTRACTS.

2. O'HARA ALSO CONFIRMED THAT UNCERTAINTY EXISTS REGARDING STATUS OF TWO PROJECTS. SOVIETS REPORTEDLY
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PLAN TO DELAY EITHER ZHDANOV OR NOVOLIPETSK PLANT, BUT PRIORITY HAS APPARENTLY NOT YET BEEN FIRMLY DECIDED. BASIC SIMILARITY OF TWO INSTALLATIONS EASES RESULTING PROBLEMS FOR FOREIGN BIDDERS, HOWEVER.
TOON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, CONTRACTS, STEEL PLANTS
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MOSCOW03855
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770100-0934
Format: TEL
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770331/aaaabara.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 389caab3-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Status: NATIVE
Subject: ARMCO ALSO SEEKS SOVIET STEEL PLANT CONTRACTS
TAGS: EWWT, EMIN, UR, US, ARMCO, NIPPON
To: STATE
Type: TE
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